

53rd Annual NIA National Show

GETTYSBURG

At the Wyndham Gettysburg
95 Presidential Circle, Gettysburg, PA
July 29th – 31st 2022



www.nia.org/shows/2022_national



53rd Annual NIA National Show

Gettysburg, Pennsylvania – July 29-31, 2022



Wyndham Gettysburg
95 Presidential Cir, Gettysburg, PA 17325

Hotel Registration Site:

<https://www.wyndhamhotels.com/wyndham/gettysburg-pennsylvania/wyndham-gettysburg/rooms-rates?&checkInDate=07/27/2022&checkOutDate=08/01/2022&groupCode=072722NAT>

Show Times:

Friday July 29th (NIA Members Only) 9:00 am – 4:00 pm

Saturday, July 30th (open to public) 9:00 am – 4:00 pm

Sunday, July 31st (open to public) 9:00 am – 2:00 pm

For more information, visit:

http://www.nia.org/shows/2022_national/

Proudly Presented by the Chesapeake Bay Insulator Club.

Gus & Debra Stafford
816 Flintlock Ridge Road
Mechanicsburg, PA 17055
(717) 790-9183
Gus.Stafford@gmail.com

Mary Ann Pike & Todd
1280 Sugar Run Rd
Venetia, PA 15367
mapike@earthlink.net

Justin & Emily Stoudt
1531 Helffrich Rd
Kutztown, PA 19530
(610) 428-6190
justin@theinsulatorstore.com

Steve Gosciminski
118 Tyson School Road
Catawissa, PA 17820
rcpandc@yahoo.com



53rd NIA National Show and Convention

Gettysburg, Pennsylvania (Key Stone State)



The 2022 NIA National Show and Convention on July 29th – 31st is in Gettysburg, Pennsylvania. The Wyndham Gettysburg is located two short miles from the Battlefield that changed the course of our Nation's History. The Hotel is surrounded by countless historic sites, as well as outlet malls, antique stores, and family friendly venues for all ages. The Wyndham has a helpful concierge service to assist you in finding activities external to those offered by the National Show.



All activities for the show occur at the Wyndham. The Presidential Ballroom serves as our main show hall with 8,901 square feet, while the NIA General Membership meeting and NIA Awards Banquet take place in the 5,360 square foot Pre-Function Space. Adjacent smaller rooms facilitate the board meeting, special displays, etc. The building is air conditioned, with WiFi access throughout. There is ample parking, and all loading and unloading are at ground level. The Chesapeake Bay Insulator Club is the overall sponsor for the NIA National Show, while your show hosts are:

Gus Stafford, 816 Flintlock Ridge Road, Mechanicsburg, PA 17055 Gus.Stafford@gmail.com
Mary Ann Pike, 1280 Sugar Run Rd, Venetia, PA 15367, mapike@earthlink.net
Justin & Emily Stoudt, 1531 Helffrich Rd, Kutztown, PA 19530, justin@theinsulatorstore.com
Steve Gosciminski, 118 Tyson School Road, Catawissa, PA 17820, rcpandc@yahoo.com

53rd NIA National Show and Convention

Show Schedule and Facility

Wednesday, July 27

Thursday, July 28

8:00 am – 8:45 am	NIA Board of Directors Breakfast
9:00 am – 4:00 pm	NIA Board Meeting
12:00 pm – 12:30 pm	NIA Board of Directors Lunch
5:00 pm – 9:00 pm	Dealer unloading / Exhibitor Setup
7:00 pm – 9:00 pm	Hospitality Suite (Cash Bar).

Friday, July 29

7:00 am – 9:00 am	Dealer and Exhibitor Setup
9:00 am - 4:00 pm	Show (NIA Day)
4:00 pm – 5:30 pm	Display Judging for NIA Awards
4:15 pm – 6:00 pm	NIA General Membership Meeting (Cash Bar)

Saturday, July 30

8:00 am – 9:00 am	Dealer Setup
9:00 am – 4:00 pm	Show (General Admission)
6:00 pm – 7:00 pm	Cash bar Pre-Function Space
7:00 pm – 10:00 pm	NIA Awards Banquet

Sunday, July 31

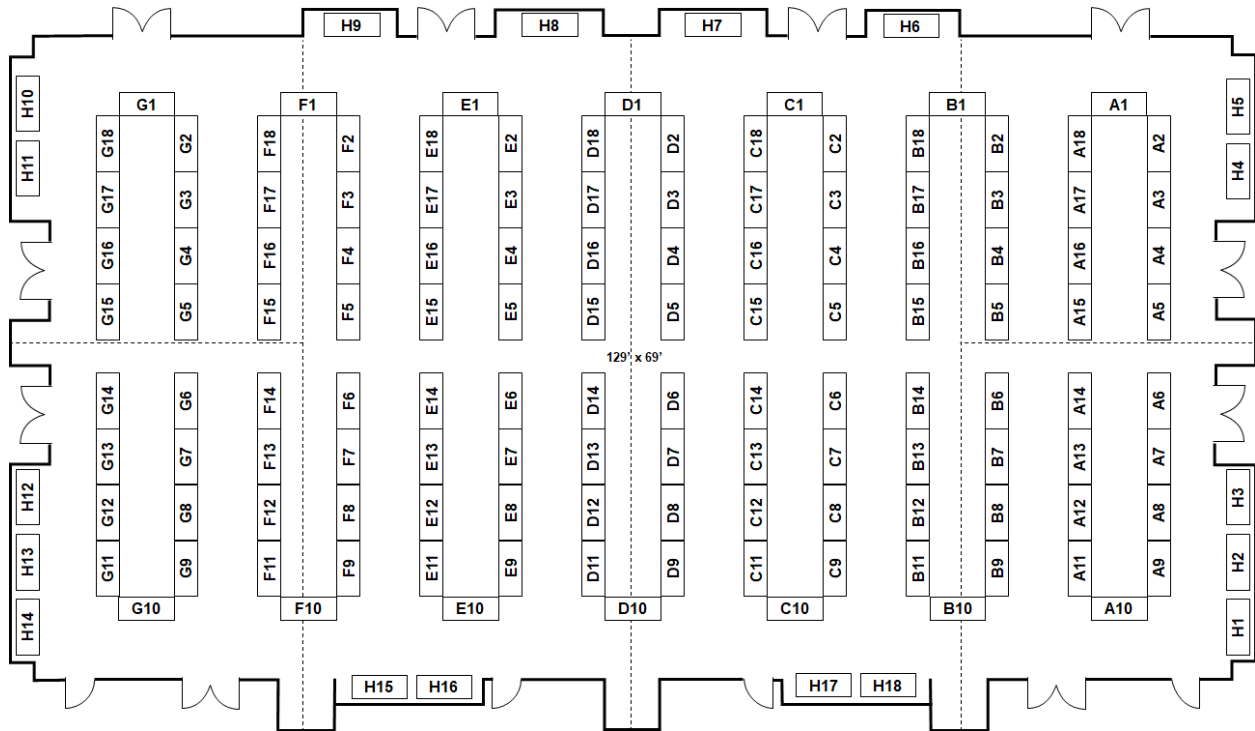
8:00 am – 8:30 am	Devotional
8:00 am – 9:00 am	Dealers and Exhibitors Only
9:00 am – 2:00 pm	Show (General Admission – no entry fee)
2:00 pm – 5:00 pm	Dealer and Exhibitor Tear Down



The Wyndham Gettysburg is conveniently located at the intersection of US 15 & US 30 in Gettysburg in close proximity to: Harrisburg (36 miles), Baltimore (54 miles), Washington DC (78 miles) and Philadelphia (118 miles). Designed with a heightened appreciation of its historic setting, Gateway Gettysburg is a wonderful shopping, dining & entertainment complex located on a pedestrian friendly 100 acre campus.

The Presidential Ballroom will accommodate 126 Dealer Tables 18 Exhibit Tables. Tables are 6' long and 30" wide. The aisles and dealer space will be 6' wide. Dealers with Insulators, related go-withs, bottles, etc. are all invited. Dealer tables will be \$50 each. Optionally, electricity is available for \$25 per dealer, wired to your table. All tables come with a white table cloth covering, at no additional charge. Staying setup until the close of the show is strongly recommended.

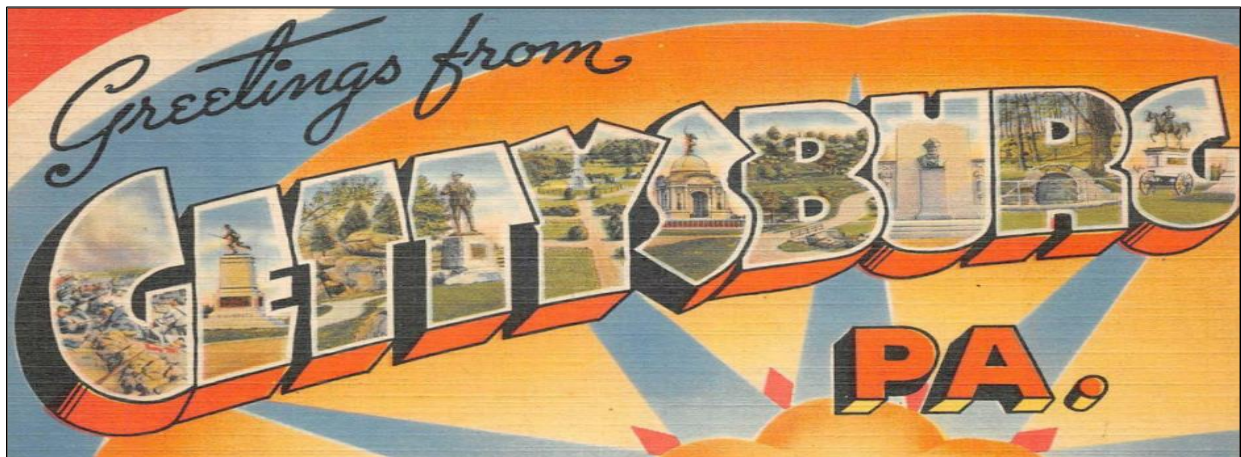
The Presidential Ballroom, Wyndham Gettysburg



NIA and Chesapeake Bay Insulator Club volunteers provide security during set-up and show hours. We lock the show hall during non-show hours and there will be no access. We provide dealer and exhibitor table signs and ID Badges to help with identification. Dealers and exhibitors receive complimentary show programs, which are available to all others for \$2.

Loading and unloading are at ground level, and we will provide hand trucks at no charge. Lunch is available on site daily from the 1863 Restaurant and Lounge, Getty's Market, and the Appalachian Brewing Company.

The admission charge is \$4 per person and free to dealers and exhibitors. Friday is NIA day, with attendance limited to NIA members in good standing, including Dealers and exhibitors.



Lodging



The host hotel is the Wyndham Gettysburg, located at 95 Presidential Circle, Gettysburg, Pennsylvania 17325, (717) 339-0020. The Wyndham is holding a block of rooms until June 27, 2022, after the cutoff Date, the hotel will review the reservation pickup for the Event, release the unreserved rooms for general sale, and determine whether it can accept reservations based on a space- and rate-available basis or at the NIA 2022 group rate after this date.

The room rate for the show is \$139 per night plus tax. It includes complementary parking and WiFi. The room rate DOES NOT include complimentary breakfast. The Wyndham will honor the group rate, as noted, for three (3) consecutive days pre (24-26 July) and post (1-3 August) the NIA National Show and Convention. July is the anniversary month for the Battle of Gettysburg, so hotels fill up rapidly. Be sure to make your reservations early. All individual cancellations must be made 24 hours prior to the date of arrival.

In the event that we sell out, the Courtyard by Marriott Gettysburg, 115 Presidential Circle, Gettysburg, Pennsylvania 17325 (717) 334-5600, is next door the Wyndham, and will honor our room rate of \$139 per night. For those traveling by Recreational Vehicle, there are numerous RV Campgrounds within a 10 mile radius of the Wyndham.

Transportation

Harrisburg International Airport, 45.2 Miles, 50 minutes.

Baltimore Washington International Airport, 63 Miles, 1 hour 19 minutes.

Dulles International Airport, 78.2 miles, 1 hour 26 minutes.

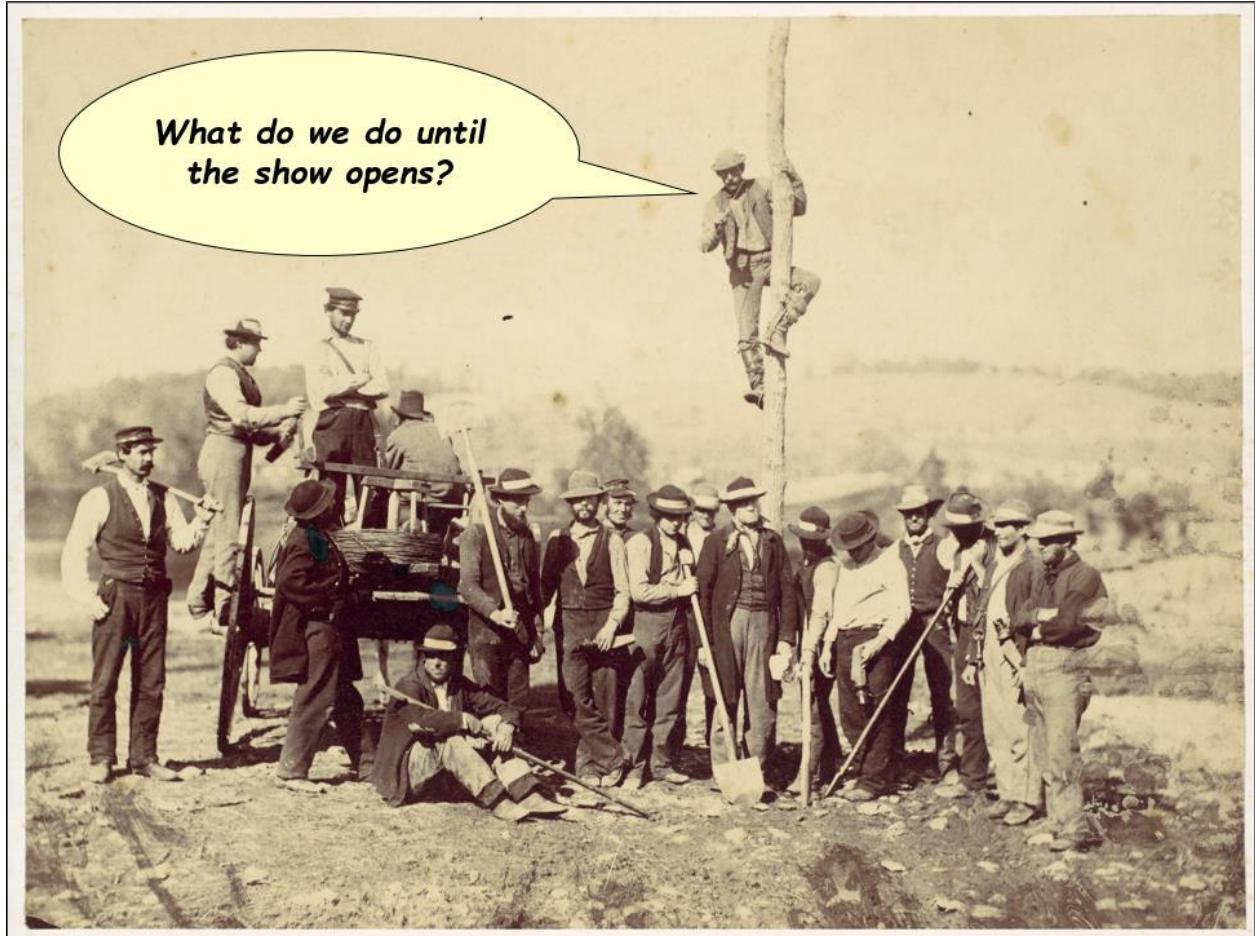
Reagan Washington National Airport, 87.7 Miles, 1 hour 27 minutes.

Rabbitransit bus service is available from the Wyndham Gettysburg to most of the sites surrounding Gettysburg and the Battlefield.

Uber and Lyft services are also active in the area.

Sponsored Activities

The Gettysburg Inspiration Guide 2021 provides detailed information on all activities available in, and around Gettysburg, Pennsylvania. We encourage you and your family to visit some of the local activities while you attend the show. The Chesapeake Bay Insulator Club has set up three group activities for convention attendees to explore the local area while the National Show and Convention is not open. The schedule for the Gettysburg Tour, Harrisburg Tour, and Gettysburg Ghost Tours is listed below:



Wednesday 27 July 2022	Thursday 28 July 2022	Friday 29 July 2022	Saturday 30 July 2022	Sunday 31 July 2022
Arrival Day	Board of Directors Dealer Set-up	Dealer Set-up NIA Day Membership Meeting	Dealer Set-up Show Open Awards Banquet	Devotional Show Open Dealer Break Down
AM: Group Tour including Museum, Cyclorama, and Battlefield Bus Tour (4 hours)	AM: Harrisburg Tour: Capitol, Riverboat Cruise, PRR Station, Chocolate World	AM: Do-it-yourself Battlefield Tour		
PM: Gettysburg Ghost Tour		PM: Gettysburg Ghost Tour		

Rabbittransit (Do-it-yourself, Available Daily)	
Outlet Shopping Eisenhower National Historic Site Gettysburg Train Station Lincoln Train Museum National Cemetery	Shriver House David Willis House Jennie Wade House Gettysburg Diorama Gettysburg Heritage Center

Gettysburg Tour

Gettysburg Museum: Set the framework for your visit and prepare for a tour of the battlefield with the Film, Cyclorama & Museum Experience. Board your bus with a Licensed Battlefield Guide or meet your guide onsite for your personalized car tour to begin your Gettysburg Battlefield tour. Connect to the battlefield and its stories through National Park Service interpretive programs.



Gettysburg Cyclorama: Before feature films. Before IMAX. Before virtual reality. There was the cyclorama. The must-see entertainment of the 1880s, cycloramas were the blockbuster movies of their time. Often depicting epic battles or historical places, the enormous, paintings-in-the-round transported viewers into the middle of the fray; surrounding them with a 360-degree, hand-painted canvas longer than a football field and higher than a four-story building. Created by French artist Paul Philippoteaux in 1884, The Battle of Gettysburg Cyclorama depicts the fury of Pickett’s Charge during the decisive third day of fighting. Reviews of the time called it “marvelous,” “remarkable” and “must be seen.”

Gettysburg Battlefield Bus Tour: Travel the historic fields of Gettysburg in the comfort of an air-conditioned guided tour bus and watch history come alive through the eyes of a licensed guide. Enjoy a truly unique perspective into the three-day Battle of Gettysburg. Our guided battlefield tours provide visitors with the most informative and detailed tour available in Gettysburg. All guided bus tours are conducted by guides licensed by the Gettysburg National Military Park.

Harrisburg Tour

Harrisburg Capitol: The Pennsylvania State Capitol is the seat of government for the U.S. state of Pennsylvania located in downtown Harrisburg which was designed by architect Joseph Miller Huston in 1902 and completed in 1906 in a Beaux-Arts style with decorative Renaissance themes throughout.



The Pride of the Susquehanna: The Pride of the Susquehanna Riverboat is an iconic Harrisburg attraction and one of the last remaining paddlewheel riverboats in America. The Pride has sailed this stretch of the Susquehanna River for more than 30 years, carrying more than one million passengers. Discover the unique history of The Pride and how you can take a tour or dinner cruise this season!

PRR Station: For well over 100 years, the Harrisburg Train Station, now known as the Harrisburg Transportation Center, has served as a gateway to Pennsylvania's state capital. Opened in 1887 by the mighty Pennsylvania Railroad and built adjacent to Harrisburg's business district and the capital city's monumental core, the railroad passenger station was a major portal to the city, serving politicians, heads of state, tourists, local residents, and commuters. It continues to serve a major role in Pennsylvania's multimodal transportation system—modernized yet retaining its historic character

Hershey's Chocolate World: Discover all things chocolatey and fun at Hershey's Chocolate World Attraction! Embark on a journey to learn and see how chocolate is made on a free tour ride, share and savor delicious Hershey's-inspired drinks and treats, shop for one-of-a-kind souvenirs and gifts, and have a chocolate-inspired adventure to remember!

Gettysburg Ghost Tours

Candlelit Walking Tours & Ghost Hunting offered every night, all year long. Our tour guides are masters at their craft giving guests an entertaining and education experience. On our Ghost Hunts, Professional Paranormal Investigators will gain you access to haunted abandoned buildings known for their frequent spirit activity.





53rd NIA National Show and Convention

General Rules of Conduct



All participants shall abide by the NIA Code of Ethics. In particular:

Participants shall not knowingly misrepresent the condition, rarity, or value of insulators or related items they offer for sale or trade.

Imitation and Altered insulators or related items may only be brought onto the show premises if they are PERMANENTLY MARKED or embossed so as to indicate their lack of authenticity. While the NIA Code of Ethics requires Imitation or Altered Insulators to be plainly marked “reproduction” and “fake” respectively, it does not require Questionable Insulators (those which may not be Original Insulators), to be permanently marked. The goal of this rule is to cause a prospective purchaser to easily recognize that an item is a reproduction or fake, or to cause them to question its authenticity. Insulators of questionable authenticity should be represented with candor. If not, a Show Organizer(s) can require a participant to remove the item from a sales table. The decision of the Show Organizer shall be final. NIA Board Members attending a NIA sponsored show will provide active assistance, if requested by a Show Organizer, in resolving violations of NIA rules.

All restored and/or repaired items on sales tables must be clearly labeled as such.

All show participants and the attending public shall abide by any site-specific show rules set by the Show Organizer(s) including all applicable State laws, local ordinances, restrictions imposed by the owner of the facility, etc.

Positively no public attendance during show setup hours.

“Aisle dealing” by the attending public is discouraged.

It will not be permissible for dealers to “work the aisles” in any fashion which preempts the opportunities of fellow dealers.

Dealer side shows (spotlights, excessive “cow bell ringing,: etc.) shall not be carried to the point of being abusive to fellow dealers and the general public.

Dealers will not sublet portions of their reserved tables without first consulting with the show host and obtaining permission. Dealer packets, novelties, etc. will only be given to the dealer reserving the table, not helpers nor other dealers sharing the table. Anyone using part of a dealer’s table must also be a NIA member in good standing.

Participants shall keep aisles in front of tables free of boxes and clutter.

Participants are encouraged to cover their unattended tables.

Dealers should keep their sales tables intact until the end of the published show date and time. There may be exceptions made for those driving long distances or needing to make other travel connections, but advance arrangements should be made with the Show Organizer(s) when reserving the table. The Show Organizer(s) reserves the right to locate such tables on the outer aisles or near exits to avoid disruption of the rest of the show with any early departures. The Show Organizer(s) may announce blanket authority for early takedown at such time as public attendance appears to have ceased.

Participants will be responsible for any damage they do to the facilities with their setup practices (i.e. no signs or other items taped or tacked to walls or furnishings).

The Show Organizer(s) will make every effort to provide good security, but will not be responsible for any loss of participant property due to theft or breakage. Each dealer and exhibitor is asked to help with security by watching after their own items and keeping an eye on adjacent tables.

All National Show dealers, helpers, and exhibitors must be NIA members in good standing. All attendees on any NIA day must be NIA members in good standing.

Dealers are required to obtain a Pennsylvania Special Event Sales Tax License and pay the appropriate tax on their sales. Information may be found at: www.pa100.state.pa.us. Dealers may arrange for their license in advance. Forms and information will also be available at the show.

The reservation of a table at a NIA sponsored show constitutes the acceptance of these rules and agreement to comply with them.





53rd NIA National Show and Convention

Tally Sheet



DEALERS		
Sales Table Reservation	Quantity: _____ x \$50	\$
Sales Table Electricity	\$25	\$
Display Table Reservation	Quantity: _____ Category:	No Charge
Display Electricity		No Charge
SHOW DIRECTORY		
Advertising Show Directory	1/8 Page Ad Quantity: _____ x \$10	\$
	1/4 Page Ad Quantity: _____ x \$25	\$
	1/2 Page Ad Quantity: _____ x \$45	\$
	Full Page Ad Quantity: _____ x \$80	\$
AWARDS BANQUET		
Adult	Total: _____ x \$44.00	\$
Children under 12	Total: _____ x \$30.00	\$
Children under 3	No Charge	No Charge
	Quantity Beef _____	N/A
	Quantity Chicken _____	N/A
	Quantity Vegetarian _____	N/A
SPONSORED ACTIVITIES		
Gettysburg Tour	Quantity: _____ x \$40	\$
Harrisburg Tour	Quantity: _____ x \$40	\$
Ghost Tour	Quantity: _____ x \$7.50	\$
TOTALS		
		\$

**Please attach signed copies of your Dealer Contract, Exhibitor Contract, Directory Advertising Contract, and Awards Banquet Registration Form.*



53rd NIA National Show and Convention

Dealer Contract Sales Table Reservation and Agreement



I and my representatives (I.e. participating family members, helpers, other vendors, etc.) agree to abide by the NIA general show floor rules, code of ethics, and any special rules, as specified in the information included in this show packet.

I understand that neither the National Insulator Association, its officers and committee members, the show hosts, nor the Wyndham Gettysburg and their respective owners, managers, subsidiaries, affiliates, employees and agents will be responsible for theft, loss or damage to person or property, from any cause whatsoever during our participation in this event.

I hereby agree to indemnify, hold harmless and defend, the Wyndham Gettysburg and their respective owners, managers, subsidiaries, affiliates, employees and agents, the National Insulator Association, its directors, chairpersons, agents and members and the show hosts against any claims or expenses arising out of the use of the Wyndham Gettysburg or the actual sale of any item(s) by myself or by any of my representatives as described above.

I also hereby agree to indemnify the Wyndham Gettysburg for any damage caused to any property as a result of my, or my representative's participation in this Show and Convention, except for in the case of the Wyndham's negligence or misguidance.

I also understand that failure to comply with the terms of this agreement may result in my expulsion from the show premises and/or limitations placed on my future participation in NIA sanctioned shows and activities.

Items on my sales table will include:

Sales Tables:

Covered Table 30" x 72"	# _____ x	\$50.00	\$ _____
Electricity: per 5 Amp plug-in		\$25.00	\$ _____
Chairs Required: (No more than 2 per sales table)	# _____	No Charge	
	Total Amount Due		\$ _____

Please list your name and the names of all helpers and NIA numbers

Please print:

Name: _____ NIA# _____

Name: _____ NIA# _____

Name: _____ NIA# _____

I have read the above, the general rules of conduct and completed this form. By my signature, I hereby accept the requirements and this Agreement's terms and conditions set by the hosts and the NIA Show Rules and Code of Ethics. I understand the refund cut-off date is June 24, 2022 and that cancellations past this time will be considered on an individual basis. I also understand I must be an NIA member in good standing at the time of this National Show. (To make it easier for you and those with you, the show host requests you renew your membership or join NIA at least 45 days prior to the beginning date of this National.)

Signed: _____ Date: _____

****Please complete and return with the NIA reservation tally sheet. Refund cutoff date: June 24, 2022.***



53rd NIA National Show and Convention



Exhibitor Contract Exhibit Table Reservation and Agreement

I and my representatives (I.e. participating family members, helpers, other vendors, etc.) agree to abide by the NIA general show floor rules, code of ethics, and any special rules, as specified in the information included in this show packet.

I understand that neither the National Insulator Association, its officers and committee members, the show hosts, nor the Wyndham Gettysburg and their respective owners, managers, subsidiaries, affiliates, employees and agents will be responsible for theft, loss or damage to person or property, from any cause whatsoever during our participation in this event.

I hereby agree to indemnify, hold harmless and defend, the Wyndham Gettysburg and their respective owners, managers, subsidiaries, affiliates, employees and agents, the National Insulator Association, its directors, chairpersons, agents and members and the show hosts against any claims or expenses arising out of the use of the Wyndham Gettysburg or the actual sale of any item(s) by myself or by any of my representatives as described above.

I also hereby agree to indemnify the Wyndham Gettysburg for any damage caused to any property as a result of my, or my representative's participation in this Show and Convention, except for in the case of the Wyndham's negligence or misguidance.

I also understand that failure to comply with the terms of this agreement may result in my expulsion from the show premises and/or limitations placed on my future participation in NIA sanctioned shows and activities.

Do you require a table? Yes / No. Number of 6' tables required: _____
(All tables come with a table cover and skirt)
Do you require electricity? Yes / No.

Select judging the category for your NIA exhibit. You MUST select at least one category before we can accept your reservation.

- | | | | |
|-------------------------|-----------------|----------------------------------|-----------|
| Competitive | Non-competitive | | |
| Threadless | Threaded Glass | Threaded Porcelain | Specialty |
| Color | Foreign | General | Go-Withs |
| Lightning Rod Equipment | | Pole Line Hardware and Equipment | |

Print Name: _____

I have read the above, the general rules of conduct and completed this form. By my signature, I hereby accept the requirements and this Agreement's terms and conditions set by the hosts and the NIA Show Rules and Code of Ethics. I understand the refund cut-off date is June 24, 2022 and that cancellations past this time will be considered on an individual basis. I also understand I must be an NIA member in good standing at the time of this National Show. (To make it easier for you and those with you, the show host requests you renew your membership or join NIA at least 45 days prior to the beginning date of this National.)

Signed: _____ Date: _____

****Please complete and return with the NIA reservation tally sheet. Display withdrawal date: June 24, 2022.***



53rd NIA National Show and Convention

Directory Advertising Contract



Promote your business, your club, your show, or yourself! Let other collectors know who you are and what you are looking for, selling, or representing.

I hereby authorize the insertion of the following “copy-ready” advertisement in the Directory for the 2022 NIA National Show & Convention, and agree to pay the total for the advertisement I have chosen.

Name: _____

Signature: _____

Advertising Options:

1/8 Page Ad (Business Card)	# _____	\$10.00 ea.	\$ _____
1/4 Page Ad	# _____	\$25.00 ea.	\$ _____
1/2 Page Ad	# _____	\$45.00 ea.	\$ _____
Full Page Ad	# _____	\$80.00 ea.	\$ _____
		Total for Advertising	\$ _____

Please complete and return this contract along with the NIA reservation tally sheet.

Copy Ready ad due by: April 22, 2022.

Email advertisement to Gus.Stafford@gmail.com or mail “copy ready” ad.

Make check payable to: NIA

Mail to: Gus Stafford
816 Flintlock Ridge Road
Mechanicsburg, PA 17055

*** Please complete and return with the NIA reservation tally sheet. Refund cutoff date: June 24, 2022.**



53rd NIA National Show and Convention

Awards Banquet Registration Form
Awards Banquet Saturday July 30, 2022



The awards banquet will be held in the event area next to the Presidential Ballroom, at the Gettysburg Wyndham.

A reception with a cash bar will be open 6:00 pm – 7:00 pm.

The banquet begins at 7:00 pm. There is a choice of Beef, Chicken, or a Vegetarian option. Full menu will not be available until early 2022.

Adult admittance	# _____	Beef or Chicken	\$44.00ea	\$ _____
Adult admittance	# _____	Vegetarian	\$44.00ea	\$ _____
Children under 12	# _____	Beef or Chicken	\$30.00ea	\$ _____
Children under 12	# _____	Vegetarian	\$30.00ea	\$ _____
Children under 3 yrs.	# _____			FREE

Banquet Total \$ _____

* Vegetarian or other special requests must be made at least 2 weeks in advance.

Special Request: _____

Name: _____

Tickets will be in your dealer / Exhibitor packet or may be picked up at the front table on Friday or Saturday.

****Please complete and return with the NIA reservation tally sheet. Refund cutoff date: June 24, 2022.***